2019 ANNUAL REPORT
Our Mission

is to serve as a catalyst for positive change in the lives of the people in our community on their paths to secure and prosperous futures.
Dear Friends,

This year our dedicated staff has done an incredible job expanding our reach while strengthening our programs and services. From identifying problem areas and deploying solutions, increasing resources and engagement, and developing creative programs, we keep our mission at the forefront of everything we do.

Now, NMIC is stronger than ever due to our continually expanding network of supporters. They come together to donate time, resources, and talent in support of our important mission, which allows us to impact over 14,000 clients per year.

Thank you for all of your support.

Maria Lizardo, LMSW
Executive Director
HOUSING

- Housing Legal Services
- Tenant Organizing
- Development
- Weatherization
Access to housing is a right. As New Yorkers face rising rents, gentrification, and displacement, the need for housing legal services has grown. NMIC’s legal team of lawyers, paralegals, and support staff advocates for families who can’t protect and defend themselves. Many of our clients are facing unjust evictions or landlord harassment and can’t obtain critical repairs. During 2019, we handled over 3,000 cases that, among other benefits, prevented almost 1,000 evictions—a 97% success rate. Together, we are improving the living conditions of New Yorkers across Upper Manhattan and the Bronx.

3,033 cases handled
959 evictions prevented
206 units repaired
With the mounting difficulties faced by New York tenants, our housing organizers are here to help! The partnership between NMIC, tenant associations, and leaders allows us to support their goals of improving housing quality, affordability, and stability. This grassroots approach is essential to our capacity-building work, which focuses on empowering communities on their paths to secure, prosperous, and self-sufficient futures.

<table>
<thead>
<tr>
<th>buildings served</th>
<th>tenant association meetings</th>
<th>tenant leaders developed</th>
</tr>
</thead>
<tbody>
<tr>
<td>75</td>
<td>130</td>
<td>900</td>
</tr>
</tbody>
</table>
We are putting collective power back into the community by providing our clients with services that help them take more control over their lives. Since 1991, our Housing Development program has assisted tenants in purchasing and rehabilitating their buildings.

By owning their homes, clients secure their futures, while rehabilitation projects ensure their units’ livability.

198 units received ongoing technical assistance

83 units under development

$6.3M in financing leveraged
NMIC’s Weatherization Assistance Program offers environmental, health, and economic benefits to our community. Doing so plays a critical role in improving the living conditions for many low-income residents throughout Manhattan.

Our Air Conditioning Program provides much-needed assistance, ensuring clients have proper cooling systems in their homes. This is a truly essential service for individuals suffering from conditions that may worsen or even become fatal during the hot summer months.

8 buildings served

389 units weatherized

$2.5M in financing leveraged
• Legal Services

• Citizenship Classes
In 2019, we witnessed aggressive anti-immigrant policies proposed and implemented. Our Immigration Legal Services program provided our community with information on these changes. They continued our work protecting individuals and families who face uncertain futures and are seeking avenues of refuge.

In addition to naturalization/citizenship applications, we helped with DACA applications, Battered Spouse Waivers, and Temporary Protective Status petitions, among many other forms of immigrant relief.

2876 cases handled
362 clients granted work authorization
316 clients obtained citizenship
BENEFITS & FINANCE

- Benefits Access & Health Care Enrollment
- Tax Preparation
- Consumer Debt Legal Services
Low-income New Yorkers have a multitude of obstacles to access food security, affordable health care, and financial stability. Our benefits screening and enrollment initiative supports our community members as they navigate the complex systems to access over 40 public benefits.

- **1,101** health insurance enrollment secured
- **1,218** housing benefits secured
- **618** SNAP (food stamps) benefits secured
- **$11.5M** in annual cash benefits secured
Tax returns are particularly crucial for low-income families. This money can help families on their paths to more secure financial futures. However, getting their returns done well and on-time can pose a significant financial burden on our clients. Our tax preparation program provides our community with free assistance filing their returns while ensuring they maximize their credits and refunds.

3,150 returns filed

$5.9M in refunds received

$2.4M in additional EITC benefits received
- English for Speakers of Other Languages
- Professional Certification & Career Development
- High School Equivalency
- Worker Cooperatives
Learning English can help our immigrant community members further pursue their American dreams by expanding their access to opportunities. However, learning English can be challenging, as well as costly. Through our Education & Career Services Department, NMIC offers free English for Speakers of Other Languages (ESOL) and English Conversation courses.

With improved English proficiency, our clients increase their employment opportunities and embark on their paths to secure and prosperous futures with one more tool at their disposal.

- 383 students enrolled
- 78% achieved academic gains
High School Equivalency

Obtaining a High School Equivalency diploma puts our students on the path to increasing their higher-paying employment opportunities and accessing higher education. Along with classes, NMIC provides wrap-around support while students are with us and guidance in the search and application process for the next steps after graduation.

304 students enrolled

68% achieved academic gains

46 earned their high school equivalency*

*With a focus on accessibility for those with the longest path ahead of them. Our students start with performance as low as an early elementary school level and progress through over a decade of primary and secondary school education with us.
Many community members face unemployment and underemployment, along with the financial hardships that come with them. Our professional training programs support our students as they develop career skills and earn nationally recognized credentials in various sectors.

Our employment readiness training helps candidates gain the resume writing and interviewing skills necessary to enter their chosen professions. Paid internship opportunities allow candidates to practice their recently enhanced skill sets and build their resumes.

- 368 industry recognized certifications received
- 58,900 paid internship hours worked
- 212 career placements
Our Worker Cooperatives help put economic and collective power into workers' hands. Our first initiative, Ecomundo Cleaning, launched in 2012, providing green cleaning services to homes and businesses. Ecomundo is entirely owned by its members. More than half are survivors of domestic violence, many of them referred by NMIC's domestic violence support group. Others got involved through other NMIC programs or organizations throughout the city.

Our second initiative, NannyBee, launched in October of 2017 and is the first worker-owned childcare cooperative in Upper Manhattan.

2 cooperatives

38 cooperative owners

$672K in revenue
HOLISTIC SERVICES

- Holistic Services
- Domestic Violence Services
- Community Health
- Mental Health Counseling
- Community Organizing
NMIC's unique ability to integrate a variety of services under a single roof makes us a safe haven for survivors of domestic violence. Victims and survivors of intimate partner violence receive a full array of culturally sensitive supportive services that enable them to recover and regain their independence. These services include community-based counseling, safety planning, child welfare, and mental health support. Because domestic violence can affect an individual's immigration status, housing stability, and financial solvency, our other programs and departments can help clients get back on their feet in all areas of their lives.

688 victims/survivors served

437 risk assessments conducted and safety plans developed

1,005 counseling sessions provided
Community outreach services educate residents about resources available to them to monitor and improve their own health outcomes, including the right to access health care in their language of choice and referral to in-house health insurance navigation services or partner free and sliding-scale medical services.

- **313** received adult health education
- **96** received intensive home-based community health services
- **20** received pediatric health education
- **41** received intensive home-based pediatric community health services
All communities face mental health issues. The additional stressors many of our residents face through other factors such as domestic violence, debt, eviction, and immigration status can trigger and amplify those struggles. We offer many critical services that support our clients, including the Juntos Podemos/Connections to Care program, run in partnership with the Teachers College of Columbia University. Through this program, participants receive mental health screenings, access to professional counseling, and no-cost access to psychological services.

- **800** clients screened
- **77%** of those with needs received treatment
- **80%** of those who received treatment reduced symptoms below clinically relevant levels
## Consolidated Statement of Activities, year ended June 30, 2019

### Revenue

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Government Grants &amp; Contracts</td>
<td>$13,533,106</td>
</tr>
<tr>
<td>Contributions</td>
<td>$1,331,026</td>
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<tr>
<td>Program Revenue</td>
<td>$310,277</td>
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<tr>
<td>Rental Income</td>
<td>$15,426</td>
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<tr>
<td>Other Income</td>
<td>$110,555</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$15,300,390</strong></td>
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</table>

### Expenses

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>$11,841,769</td>
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<tr>
<td>Administrative</td>
<td>$3,137,132</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$275,455</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$15,254,356</strong></td>
</tr>
</tbody>
</table>

### Change in Net Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Assets - Beginning of year</td>
<td>$1,813,879</td>
</tr>
<tr>
<td>Change in Net Assets</td>
<td>$46,034</td>
</tr>
<tr>
<td>Total Unrestricted Net Assets</td>
<td>$1,859,913</td>
</tr>
<tr>
<td>(+) Deferred Rent Adjustment</td>
<td>$2,018,435</td>
</tr>
<tr>
<td><strong>Adjusted Net Assets - End of year</strong></td>
<td><strong>$3,878,348</strong></td>
</tr>
</tbody>
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*Independent Financial Audit by Mayer Hoffman McCan P.C.*
BOARD

Sandra Harris, LMSW
Board Chair

Evelyn De La Rosa
Secretary

Cheryl Kallem
Board Treasurer

Juan Arteaga, Esq.
Board Member

Edward Cuesta
Board Member

Ethan Miller
Board Member

Seny Taveras, JD
Board Member

Nathalie Tejada
Board Member

EXECUTIVE & SENIOR STAFF

Maria Lizardo, LMSW
Executive Director

Rosaura Morales
Chief Financial Officer

Greg Bangser
Chief Program Officer

Jennifer Blackman
Director of Human Resources

Rosanna Montilla-Payano
Director of Development

Sara Chapman
Director of Education & Career Services

Daniel Reiber
Director of Weatherization

Rodrigo Sanchez-Camus, Esq.
Director of Legal, Organizing, & Advocacy Services
THANK YOU

to the individuals, community members, and organizations that make being a catalyst for positive change possible.

COMMUNITY SUPPORT
- Trinity Church Wall Street
- Van Ameringen Foundation, Inc.
- AEA
- Apartment House Supply co. Inc.
- Catholic Charities
- Client Track
- Community League of the Heights (CLOTH)
- Columbia University Medical Center
- Crowell Moring LLP
- Cyrus D. Mehta & Partners, PLLC
- Dependable Office Supplies, Inc.
- Dominican Women's Development Center
- Finger Management
- Isabella Geriatric Center
- Lemle & Wolff, Inc.
- TeamLogic IT
- Marathon Energy
- Mutual of America
- New York Presbyterian Hospital
- Pronto Gas Heating Supplies
- Rathe Associates
- Riverdale Electrical Services
- Pomerantz LLP
- SOMOS
- Community Care
- Spectrum
- Sterling Sanitary Supply
- The Law Offices of Lynne R. Newkofsky
- The Wright Group, Inc.
- Tunstall Corporation
- Upper Manhattan Empowerment Zone (UMEZ)
- USI Insurance Services
- VBHC Value Homes Private Limited

FOUNDATIONS AND CORPORATIONS
- City National Bank
- Con Edision
- Ecomundo
- Lily Auchincloss Foundation, Inc.
- The MUFG Foundation
- Poverty Justice Solutions
- Ridgewood Savings Bank
- Robin Hood Foundation
- Santander Bank
- Single Stop
- Sterling National Bank
- The M&T Charitable Foundation
- The New York Community Trust
- Times Square Alliance

AFFILIATED ORGANIZATIONS
- Columbia University Medical Center
- CUNY Service Corps
- Food Bank for New York City
- Hispanic Federation
- Homeless Services United
- Human services Council
- LEAP
- National Association of Social Workers (NASW)
- New York Cares
- New York City Employment & Training Coalition
- New York City Network of Workers Cooperatives (NOWC)
- New York Immigration Coalition
- Nonprofit Coordinating Committee of New York
- The New York Legal Services Coalition
- United Neighborhood Houses
A New York City Settlement House
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